

# MONTHLY UPDATES | VFM

#### VIETFUND MANAGEMENT (VFM)

VietFund Management (VFM) is a leading financial services and investment firm, offering a wide range of financial services in managing investment funds and discretionary portfolio management to domestic and international investors.

In 2008, VFM focused on carring out Discretionary Portfolio Management service to our individual and institutional investors as wells as national and international financial institutions. We have expertise and experience management team and offer professional solutions in this field.

By entrusting the management of your assets to us, you can be sure your portfolio will be managed professionally - leaving you more time for yourself.



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#### Quỹ đầu tư Chứng khoán Việt Nam **Fund name** Fund (VF1) **English name** Vietnam Securities Investment Fund **Trading Code** VFMVF1 Fund type Closed-end public fund 1,000,000,000,000 VND Current chartered capital Outstanding 100,000,000 units fund unit Inception date May 24, 2004 Listing date November 8, 2004 **Fund term** 10 years Management VietFund Management (VFM) Fund Custodian Joint Stock Commercial Bank for foreign trade of Viet nam (Vietcombank) Management 2%/NAV/year **Custodian fee** 0.02%/NAV/year (excluded 10% VAT) Deposit fee 0.06%/NAV/year (free of VAT) Dividend By annual, based on realized return and approved by Annual Meeting of Investors. Investment VF1 aims to invest to listed and objective unlisted shares, fixed-income securities and other financial instruments to build a balanced

portfolio.

# VF1

#### **Fund performance in May 2012**

In May, Vietnam stock market turned into the correction phase after months of rallying. Adding into the declining pressive, the escalation of Europe's debt crisis has also impacted negatively on foreign and domestic investor's psychology. As a result, Vn-Index and HNX-Index respectively closed at 429.2 and 74.1 or 9.4% and 7.3% down from last month.

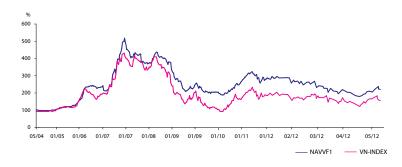
At the month end, VF1's NAV decreased to 15,664.5VND/unit, or 5.2% down from last month. NAV's year to date growth was at 20.6%.

#### Movement in net asset value (NAV)

		31/05/2012			Performance (%)							
	Fund size (VND bn)	NAV (VND bn)	Unit NAV (VND)	1 month	3 month	6 month	9 month	YTD	Since inception (24/05/2004)			
VF1	1,000	1,566.4	15,664	(5.2)	4.3	16.3	(4.6)	20.6	56.6			
VN-Index			429.2	(9.4)	1.3	12.7	1.1	22.1	64.1			
HNX-Index			74.1	(7.3)	7.8	22.5	1.2	26.1	(25.9)			

(\*) Excluding dividends

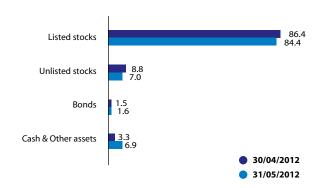
### NAV VF1 PERFORMANCE VS. INDEX 24/05/2004=100



NAV perfor- mance	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Year- to -date (YTD)	YTD annual- ized
2012	3.6	6.5	1.0	4.6	(5.2)								20.6	56.9
2011	2.2	(10.7)	(1.8)	(5.2)	(10.2)	1.6	(4.7)	4.5	(3.1)	(3.1)	(12.7)	(3.6)	(38.9)	(38.9)
2010	(0.8)	0.6	2.3	7.0	(4.6)	0.2	1.3	(7.9)	(0.2)	(0.6)	(3.9)	1.4	(8.2)	(8.2)
2009	(1.4)	(7.5)	4.5	8.6	10.7	8.4	7.7	14.3	8.5	(0.6)	(8.6)	1.5	50.9	56.6
2008	(6.0)	(15.0)	(15.7)	(9.0)	(20.0)	(4.2)	6.7	14.2	(9.7)	(14.0)	(1.0)	0.6	(55.8)	(55.8)
2007	25.0	47.6	33.0	19.9	24.9	0.1	(3.5)(*)	(2.1)	5.8	8.8	(4.2)	(2.1)	46.1(*)	46.1(*)
2006	6.0	14.7	10.3	33.5	4.0	3.2	(8.4)	1.3	4.7	(4.4)(*)	15.2	31.0	175.1(*)	175.1(*)
2005	0.04	2.4	1.1	(2.4)	0.2	0.5	0.2	3.5	5.6	5.8	4.7	1.2	25.2	25.2
2004						1.0	(0.6)	(0.2)	0.3	0.6	(0.2)	0.6	1.6	3.2

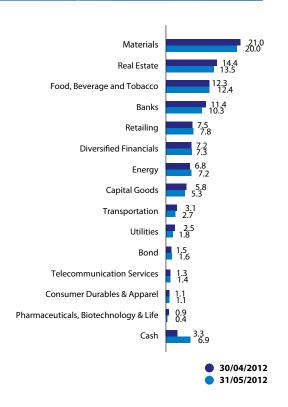
(\*) based on weighted issued capital

#### **Asset allocation (%)**



Proportion of listed stocks decreased slightly from 86.4% NAV down to 84.4% due to divestments and decline in value of stocks. The divesting activities also lowered the proportion of OTC & Upcom during the month. Consequently, cash holding increased from 3.3% up to 6.9% of NAV.

#### **Investment by industries (%)**



VF1's asset allocation by sector showed little change in the ranking compared to last month. In the month, proportion of Banks, Utilities, and Real Estate respectively decreased down to 10.3%, 1.8%, 13.5% due to divestment and stock price' decline. Other sectors showed slight decrease in proportion in NAV due to its market value declined during the month.

In May, VF1's cash holding increased from 3.3% up to 6.9% due to profit taking activities.

As at May 31<sup>st</sup> 2012, the top 4 industries were Infrastructure & Real Estate, Food, Beverage & Tobacco, Banks and Materials & Resources which comprised 56.2% of VF1's NAV.

# VF4

Fund name	Quỹ đầu tư Doanh nghiệp Hàng đầu Việt Nam (VF4)
English name	Vietnam Blue-chips Fund
Trading Code	VFMVF4
Fund type	Closed-end public fund
Current chartered capital	806,460,000,000 VND
Outstanding fund unit	80,646,000 units
Inception date	29/02/2008
Listing date	12/06/2008
Fund term	10 years
Management Fund	VietFund Management (VFM)
Custodian	HSBC Bank (Vietnam) Ltd., Hochiminh City Branch
Management fee	2%/NAV/year
Custodian fee	0.06%/NAV/year (excluded 10% VAT)
Deposit fee	0.02%/NAV/year (free of VAT)
Dividend	By annual, based on realized return and approved by Annual Meeting of Investors.
Investment objective	VF4 aims to achieve long term capital growth with optimal risk

through investing in IPOs of the big

State Owned Enterprises and blue

chips companies. These companies have shown consistent growth over

the years, and are expected to sustain growth in the future.

#### Fund performance in May 2012

In May, Vietnam stock market was entering the correction period after 4 consercutive months of rallys with 40% gain from the beginning of 2012. As a result, VN-Index and HNX-Index respectively decreased by 9.4% and 7.3% from last month, closed at 429.2 and 74.07. Concurrently, market liquidity was declining toward the end of month as well.

Being negatively impacted by market correction, VF4's NAV reached 6,701VND/unit, slipped 5.3% compared to last month, or lower than market's rate of decline.

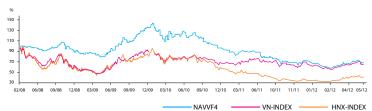
#### **Movement in NAV**

		31/05/2012			Performance (%)							
	Fund size (VND bn.)	NAV (VND bn.)	Unit NAV (VND)	1 month	3 month	6 month	9 month	YTD	Since inception (28/02/2008)			
VF4	806.5	540.4	6,701	(5.3)	5.9	15.4	(2.9)	21.6	(13.0)			
VN-Index			429.2	(9.4)	1.3	12.7	1.1	22.1	(37.5)			
HNX- Index			74.1	(7.3)	7.8	22.5	1.2	26.1	(68.1)			

(\*) excluding unit dividend of VND1,000 advancing in 12/2009 and VND1,000 advancing in 04/2010

#### NAV VF4 PERFORMANCE VS. INDICES

#### 28/02/2008=100

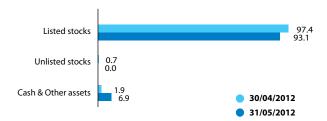


NAV perfor- mance	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Year-to- date	YTD annual- ized
2012	6.0	8.3	2.1	9.5	(5.3)								21.6	59.9
2011	1.0	(13.0)	(3.1)	(4.3)	(12.0)	2.4	(0.6)	3.2	(1.5)	(3.2)	(11.7)	(5.1)	(39.9)	(39.9)
2010	(3.1)	1.5	3.1	7.4	(6.4)	(0.8)	(4.1)	(10.3)	(0.9)	(2.2)	(3.3)	4.9	(13.1)	(13.1)
2009	(1.3)	(9.0)	8.3	11.2	13.0	6.5	7.6	16.6	6.1	(1.4)	(13.2)	0.5	48.9	48.9
2008			(2.0)	(0.9)	(5.7)	0.4	6.3	11.5	(8.5)	(12.7)	(3.7)	1.7	(17.4)	(17.4)

#### **Top 5 holdings**

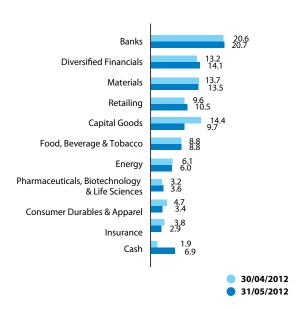
Ticker	Bourse	% NAV
EIB	HOSE	10.2
DPM	HOSE	10.5
FPT	HOSE	9.9
VNM	HOSE	8.8
VCB	HOSE	6.8z

#### Asset allocation (%)



At May 31<sup>st</sup> 2012, the proportion of listed stocks reached 93.1% and cash holding increased from 1.9% up to 6.9% due to net selling and profit taking activities during the month. The proportion of unlisted stocks declined down to 0% due to the component stock was listed in May.

#### **Investment by industries (%)**



In May, asset allocation by sectors showed a slight decrease in accordance with slipped market value, while cash holding increased from a net-sell month.

In hierarchy, Bank's sector still kept it leading proportion in portfolio's asset allocation. Due to divesting plan, proportion of Capital Goods and Consumer & Durables respectively decreased 4.7% and 1.3% in NAV compared to last month.

As at May 31<sup>st</sup> 2012, VF4's portfolios included 21 stocks in 10 sectors. The top 3 holdings by sectors were:

- + Banks (20.7%)
- + Diversified Finance (14.1%)
- + Materials & Resources (13.5%)



# **VFA**

Fund name	Quỹ đầu tư Năng động Việt Nam
T dila ilaliic	(VFA)
English name	Vietnam Active Fund
Trading Code	VFMVFA
Fund type	Closed-end public fund
Current chartered capital	240,437,600,000 VND
Outstanding fund unit	24,043,760 units
Inception date	02/04/2010
Listing date	08/09/2010
Fund term	5 years
Management Fund	VietFund Management (VFM)
Custodian	Far East National Bank - Hochiminh City Branch
Management fee	2%/NAV/year
Custodian fee	0.04%/NAV/year (included 10% VAT)
Dividend	Distribute at least 50% of its realized profit to investors every year.
Investment objective	To capture medium to long-term capital appreciation on Vietnam market, accompanied by capital

preservation during adverse market conditions, based on the main strategy of trend-following.

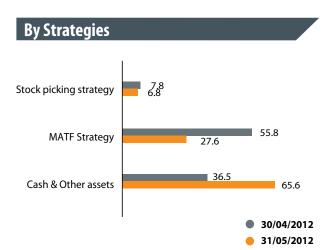
#### Fund performance in May 2012

In May 2012, Vietnam's stock market corrected as VN-Index went down 9.4% and HNX-Index decreased 7.3%. VFA Fund's NAV reached 7,224.7VND/unit and had a decrease of 4.2% in the same period. Since inception, VFA Fund's NAV decreased 27.8%, which equivalent to fifty percent of the decrease of HNX-Index.

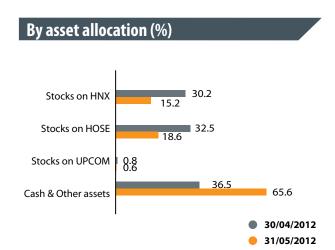
		31/05/201	2	Performance (%)								
	Fund size (VND bn.)	NAV (VND bn.)	Unit NAV	1 month	3 month	6 month	9 month	YTD	Since inception (2/4/2010)			
VFA	240.4	173.7	7,224.7	(4.2)	(4.8)	(0.1)	(10.8)	1.2	(27.8)			
VN-Index			429.2	(9.4)	1.3	12.7	1.1	22.1	(15.9)			
HNX-Index			74.1	(7.3)	7.8	22.5	1.2	26.1	(54.9)			

### NAV VFA PERFORMANCE VS. INDICES \_ 02/04/2010=100





In May 2012, MATF strategy implemented sell signals on stocks on both HOSE and HNX exchange. As a result, MATF's stocks holding decreased from 55.8% NAV to 27.6% NAV. The weight of stock picking proportion decreased from 7.8% NAV to 6.8% NAV mainly because of the price changes of these stocks.



As the sell proportions of HOSE's stock and MATF' stock were approximately equal, their weights both decreased in May 2012. Consequently, cash holding increased from 36.5% NAV to 65.5% NAV.



### **Disclaimer**

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