Vietnam Update

Hung Nguyen Senior Economist

July 2024

DRAGON CAPITAL

Macroeconomics:

Year-to-date total export-import turnover reached \$439.9bn, up 17.1% YoY, with Vietnam's exports to the US surging 24.4% YoY to \$66.1bn.

Vietnam's Growth Trajectory is

Forming a Valuation Advantage

Political Transition, Economic Continuity:

- Export orders were received across various sectors, particularly in textiles, where most companies have secured orders through 4Q24, with some into 1Q25.
- Electricity production grew 12.4% YTD, fully meeting production and consumption demand.

Stock Market:

- ▶ The VNI rose 1.5% in July (TR\$). Combined turnover across the three exchanges was subdued at \$763mn, with the HSX accounting for \$670mn, down 26.7% MoM.
- Combined net foreign selling eased significantly to \$328mn, down 50.4% MoM.
- 1H24 results for our coverage universe achieved NPAT growth of 18.6% YoY with forward P/E remaining 1 standard deviation below its 5-year mean at 11.4x.

CHART OF THE MONTH

- The official VND/USD exchange rate eased from 25,480 to 25,280, reducing the depreciation from 4.9% to 3.6%. The black-market rate also fell significantly from 26,000 to 25,550 VND/USD.
- The SBV has lowered the SBV-Bill and Open Market Operation (OMO) rates by 25 bps, which serve as the guiding rates in the interbank market.
- Further interest rate cuts are possible if the exchange rate pressures ease and CPI continues to be well-managed,

The SBV Effectively Managed the Exchange Rate 26,000 25,600 24,800 24,400 24,400 Dec-23 Jan-24 Feb-24 Mar-24 Apr-24 May-24 Jun-24 Jul-24

Monthly Insights

The economy's continued recovery reflects this position, with growth drivers on the supply side showing improvement. Agricultural production and services maintained strong momentum, with a YoY increase of 11.2% in July and 8.5% in 7M24, and the manufacturing and processing industry grew by 9.5%. July's PMI remained at 54.7, marking the fourth consecutive month above 50 and confirming the ongoing recovery in production activities. Demand-side growth drivers have also rebounded. Total registered FDI for 7M24 exceeded \$18bn, up 10.9% YoY, while disbursed FDI reached approximately \$12.6bn, up 8.4% YoY. July's total retail sales of goods and consumer service revenues increased by 9.4% YoY and by 8.7% over the seven-month period.

July CPI increased by 0.5% MoM, reaching 4.4% YoY, rising 4.1% YTD, and remaining within the government's target range. The MoM growth was driven by low-base effects from 2023 and base salary increases. However, inflation is expected to gradually decrease for the rest of the year as the base effect wanes, bringing the annual CPI to around 4.0%, well within controlled levels.

Since early 2023, Vietnam has maintained a loose monetary policy to support economic recovery, with occasional mid-cycle adjustments to address external pressures on FX and inflation. Following two hikes of 25bps since April, the SBV reduced two key rates by 25 bps in early August, the OMO and the SBV-bill interest rates. This move underscores the SBV's commitment to stabilise interest rates and helps counteract recent increases in bank deposit rates. As the DXY cools, reflecting clearer expectations of Fed rate cuts, and with domestic inflation under control, the SBV is likely to maintain its loose monetary stance.

Despite the recent volatility in global financial markets, we believe the impact on Vietnam will be moderate and short-lived, and with global rate cuts on the horizon, Vietnam can sustain supportive policies and focus on growth. The VNI's forward P/E and P/B ratios are now one standard deviation below their 5-year average as of the end of July. The VNI's forward P/ stands at 11.8x, while our top-80 coverage universe is 11.4x with an EPS growth of 18%. In comparison, Malaysia's forward P/E is 14.9x with a forecast EPS decline of 2%, and Indonesia's is 12.5x with 2% EPS growth. This positions Vietnam's equity market with a highly favourable risk-reward scenario and strong downside protection. In 1H24, our float-adjusted top-80 coverage universe achieved a YoY NPAT growth of 18.6% and a 10.2% YoY revenue growth, aligning with our FY24 forecast of 16-18%.

DRAGON CAPITAL

DISCLAIMER

This document has been prepared by DCVFM.

This document is not an offer or invitation to apply for shares, and neither this document nor anything contained herein shall form the basis of any contract of commitment whatsoever.

The information contained in this document is for background purposes only, and is subject to updating, revision and amendment, and no representation or warranty (express or implied), is made, and no liability whatsoever is accepted by DCVFM or any other person, in relation thereto.

Any investment must be made on the basis of the relevant offering documents alone. Past performance is not necessarily a guide to the future.

You are advised to exercise caution in relation to this document. If you are in any doubt about any information contained in this document, you should obtain independent professional advice.

The information contained in this document is strictly confidential and is intended only for the use of the individual or entity to whom DCVFM has provided the report. No part of this report may be divulged to any other person, distributed, and/or reproduced without the prior written permission of DCVFM.